

MetricStream

Accelerates its cloud strategy with automated migration planning assessments with HyperCloud™

MetricStream

INDUSTRY

Enterprise Cloud Governance, Risk and Compliance

SIZE

1000 - 1500 employees

HEADQUARTERS

Palo Alto, California

YEAR FOUNDED

1999

INTRODUCTION

MetricStream provides enterprise and cloud apps for Governance, Risk and Compliance (GRC), and the only company to be cited as a leader both by Gartner and Forrester. It enables modern and digital enterprises strengthen their risk management, regulatory compliance, vendor governance, and quality management while driving business performance. Leading enterprises across different verticals benefit from MetricStream's simple and modular approach to GRC.

METRICSTREAM'S GOALS FOR IMPROVEMENT

MetricStream takes a cloud first approach to business and has been focusing on delivering value for their 350+ customers (Fortune 500, and Global 2000 brands, government agencies, international organizations). To make their GRC Cloud more robust they wanted to evaluate AWS. Specifically, they were looking to

- » Speed up data-driven decision making. Evaluate their on-premises infrastructure, compile a comprehensive inventory where they are able to visualize and understand their application resource usage
- » Prioritize applications for AWS migration. Evaluate multiple options to pick the right types of instances for their applications without over-provisioning
- » Bolster the company's cloud offerings while keeping costs low. Simple and seamless management of their AWS and on-premises infrastructure through a single pane for end-to-end visibility

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We had apps and platforms that were all web-based before that were ready for the cloud; We had just never offered them in the cloud because there was reluctance. You think of confidential data when it comes to GRC.

We now have a partner that puts us in the public cloud. It's with HyperGrid as a partner that we can truly realize the full potential of the cloud.

- Vidya Phalke

Chief Innovation and Cloud Officer

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CHOOSING THE RIGHT PARTNER

MetricStream chose HyperGrid out of the many cloud management platforms they evaluated. Their evaluation spanned across multiple criteria, included both technical and commercial evaluations, and lasted for several days. They chose HyperGrid as a partner to help them offer AWS as an option and were able to complete implementation of their GRC Cloud in less than a month.

BUSINESS OUTCOMES WITH HYPERGRID

Today HyperCloud™ serves as the cornerstone of MetricStream's GRC Cloud. HyperCloud™ played a key role in helping them migrate their applications to AWS.

With a single pane and end-to-end visibility they are able to provide options of AWS and on-premises infrastructure with a consistent user experience

- » Significant cost savings: With automated assessments to speed up their migration, they were able to decrease their time to market for their GRC Cloud. With their move to AWS, they achieved from 35% to 60% savings in costs on a monthly basis
- » Automated discovery: Saved time moving away from manual processes and expedited their migration projects with automated discovery of their on-premises VMs and resources
- » Single pane management: Consistent management of their hybrid cloud with the ability to deliver a breadth of cloud capabilities all under the protection of a robust governance and policy framework



Cost Savings

35% - 60% savings per month



Automated Discovery

Of their on-premises resources to right-size over-provisioned VMs

Single Pane

Simple, consistent management of their hybrid cloud